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Nuremberg, March 6, 2013

## **Technology from Bavaria for coastal safety in India in cooperation with Indian partner**

**In a long-term cooperation Weatherdock AG from Nuremberg supplies detection devices to the Indian government to secure the coasts of the subcontinent against attacks from the sea side.**

These days the protection of borders and especially of the coasts of a country is crucial. The scenes of the bomb attack on a first class hotel in Mumbai, a few years ago, are doubtlessly still fresh in all our minds. Investigations have shown that the assassins were able to remain unnoticed in a small fishing boat and to enter Indian territorial waters and the port. Thus the localisation of these small fishing boats is becoming increasingly important.

Such actions shall be put to a stop once for all. The aim of the Indian government was and is the localisation of all vessels which are traveling within a 12 mile zone off the coast. This offers the possibility to detect potentially dangerous vessels among the large number of fishing boats. A project has been approved by which every small ship or fishing boat, which approaches the coast from the open sea or travels in coastal waters, automatically sends its identification, current position as well as tack and speed via radio signal. This results in a "friend or enemy" identification.

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## International tender – Franconia is awarded the contract

As the result of an international tender the Franconian Weatherdock AG has been awarded the first partial contract with a total sales volume of several million Euros within the next 3 years. Apart from Weatherdock AG six other companies, some of them very large well-known international companies, participated in this tender.

The assignment of the Indian government is another cornerstone in the still young success story of the company Weatherdock AG.

In 2003 the company was founded as a privately held public limited company by the three members of the board. The company is based in Nuremberg and has become a leading manufacturer of electronic safety and navigation devices. They are mostly used in recreational shipping but also increasingly in professional shipping. The development of all products is done in Nuremberg, production takes place at other locations but exclusively in Germany. Weatherdock AG is represented with its products in more than 30 countries all over the world. Around the globe more than 50 distributors ensure that the high-quality devices increase the safety of our customers and make life on board easier.

„I am happy about the endurance of the entire team. Within the long planning and acquisition period of 2 ½ years there were many requirements which have been changed again and again“ explains Alfred Kotouczek-Zeise, spokesman of the board of Weatherdock AG. With a hint of pride he adds “Owing to our commitment and innovative ideas in our products we have outperformed several so-called “Global Players“. The first partial delivery is scheduled for beginning of April 2013.

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Weatherdock AG manufactures in Germany and is aware of the positive impact of such a big order on the engaged manufacturing companies. Based on the long-term cooperation new jobs can be created there.

Furthermore this radio technology which transmits on the global radio communication system "AIS" has been optimized via algorithms for encryption of the transmitted signals by Weatherdock. The devices which are mounted on board of the ships are intelligently secured against manipulation and theft.

AIS is a globally standardized system in commercial shipping and stands for „Automatic Identifikation System“. Ship-relevant data such as the name of the ship, radio identification, tack and speed is sent via radio signals and at the same time data sent by other ships is received. Thus it is possible to display the data on electronic chart display units or PC screens and hence to minimise possible collision potential. With its technical possibilities the AIS system is the foundation for the accomplishment of this project.

Through the consistent further development of products and improvement or adjustment of existing technology to the existing requirements, Weatherdock AG has shown a high level of expertise in the field of radio technology. The Franconians succeeded to integrate and adjust a global standard in such a project. This has certainly been the crucial factor in the decision of the Indian government.

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## Company Portrait:

The Weatherdock AG, with its registered office in Nuremberg, is the leading manufacturer of electronic security and navigation systems for recreational shipping. Weatherdock's products are increasingly used in professional shipping. The company was founded in 2003 as a privately owned corporation. The development of all products takes place in Nuremberg; manufacturing is exclusively in Germany.

Images and texts are available for download at

<http://www.easyais.de/presse>

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